

Financial Statements of  
**MERCY SHIPS CANADA SOCIETY**  
And Independent Auditors' Report thereon  
Year ended December 31, 2020



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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Mercy Ships Canada Society

### ***Opinion***

We have audited the financial statements of Mercy Ships Canada Society (the Entity), which comprise:

- the statement of financial position as at December 31, 2020
- the statement of operations for the year then ended
- the statement of changes net assets for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for profit organizations.

### ***Basis for Opinion***

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "***Auditors' Responsibilities for the Audit of the Financial Statements***" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### ***Other Matter - Comparative Information***

The comparative information as at and for the year ended December 31, 2019 was previously audited by another auditor who expressed a qualified opinion with respect to the verification of the completeness of revenues from donations on those financial statement dated November 26, 2020.



### ***Responsibilities of Management and Those Charged with Governance for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

### ***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

*KPMG LLP*

Chartered Professional Accountants

Victoria, Canada

June 23, 2021

**MERCY SHIPS CANADA SOCIETY**  
**Balance Sheet**

December 31, 2020, with comparative information for 2019

	2020	2019
<b>Assets</b>		
<b>Current assets:</b>		
Cash	\$ 1,511,033	\$ 714,238
Accounts receivable (note 2)	110,015	198,861
Prepaid expenses	43,389	75,438
	<u>1,664,437</u>	<u>988,537</u>
Capital assets (note 3)	9,570	14,090
	<u>\$ 1,674,007</u>	<u>\$ 1,002,627</u>
<b>Liabilities and Net Assets</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued liabilities (note 4)	\$ 99,528	\$ 323,072
Current portion of capital lease obligation (note 6)	1,687	1,333
Deferred revenue (note 5)	-	25,000
	<u>101,215</u>	<u>349,405</u>
Capital lease obligation (note 6)	1,005	2,693
	<u>102,220</u>	<u>352,098</u>
<b>Net assets:</b>		
Unrestricted	1,564,909	640,465
Invested in capital assets	6,878	10,064
	<u>1,571,787</u>	<u>650,529</u>
Commitments (note 7)		
	<u>\$ 1,674,007</u>	<u>\$ 1,002,627</u>

See accompanying notes to financial statements.

On behalf of the Board:

Alain Sekula



**MERCY SHIPS CANADA SOCIETY**  
**Statement of Operations**

Year ended December 31, 2020, with comparative information for 2019

	2020	2019
<b>Revenue:</b>		
General contributions	\$ 2,081,009	\$ 2,187,208
Contributed services (note 8)	471,088	1,269,762
Other	1,447	279
	<u>2,553,544</u>	<u>3,457,249</u>
<b>Expenses:</b>		
Contributed services utilized	471,088	1,269,762
Fundraising operational activities	446,800	952,163
Charitable operational activities	262,151	296,657
Management and administration	199,082	269,549
Crew program funding	173,243	374,354
Programs	79,922	102,102
	<u>1,632,286</u>	<u>3,264,587</u>
Excess of revenue over expense before the undernoted items	921,258	192,662
Other income (expenses)	-	(5,713)
<b>Excess of revenue over expenses for the year</b>	<b>\$ 921,258</b>	<b>\$ 186,949</b>

See accompanying notes to financial statements.

**MERCY SHIPS CANADA SOCIETY**  
**Statement of Changes in Net Assets**

Year ended December 31, 2020, with comparative information for 2019

	Unrestricted	Invested in capital assets	Total 2020	Total 2019
Balance, beginning of year	\$ 640,465	\$ 10,064	\$ 650,529	\$ 463,580
Excess of revenue over expenses for the year	925,778	(4,520)	921,258	186,949
Net change in obligation under capital lease	(1,334)	1,334	-	-
<b>Balance, end of year</b>	<b>\$1,564,909</b>	<b>\$ 6,878</b>	<b>\$1,571,787</b>	<b>\$ 650,529</b>

See accompanying notes to financial statements.

**MERCY SHIPS CANADA SOCIETY**  
**Statement of Cash Flows**

Year ended December 31, 2020, with comparative information for 2019

	2020	2019
Cash provided by (used in):		
Operations:		
Excess of revenue over expenses for the year	\$ 921,258	\$ 186,949
Items not involving cash:		
Amortization	4,520	5,126
Unrealized gains on foreign exchange	-	(504)
	925,778	191,571
Changes in non-cash operating working capital:		
Decrease in accounts receivable	88,846	5,388
Decrease in prepaid expenses	32,049	209,613
Increase (decrease) in accounts payable and accrued liabilities	(223,544)	210,770
Decrease in deferred revenue	(25,000)	(288,380)
	798,129	328,962
Financing:		
Repayment of capital lease obligation	(1,334)	(1,052)
Investing:		
Purchase of capital assets	-	(4,206)
Increase in cash	796,795	323,704
Cash, beginning of year	714,238	390,534
Cash, end of year	\$ 1,511,033	\$ 714,238

See accompanying notes to financial statements.



# **MERCY SHIPS CANADA SOCIETY**

## **Notes to Financial Statements**

Year ended December 31, 2020

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### **Nature of operations:**

Mercy Ships Canada Society (the "Society") was incorporated under the Society Act of British Columbia, Canada on July 13, 1989. The Society is a Registered Charity as determined with reference to Paragraph 149 (1)(f) of the Income Tax Act of Canada and is therefore exempt from tax provided certain requirements of the Income Tax Act are met.

The purpose of the Society is to alleviate the suffering of the poor, regardless of race, gender or religious background in developing nations around the world, following the model of Jesus, by mobilizing people and resources from across Canada to carry out programs and projects:

- (i) To develop and promote public health by:
  - (a) operating one or more hospital ships, in whole or in part;
  - (b) conducting medical and health care programs ashore in related facilities;
  - (c) providing medical, surgical, eye, dental, health and related support services;
  - (d) acquiring and distributing, medicine, medical equipment and supplies, fuel, tools and any related materials necessary to deliver basic care for the above-referenced hospital ships, land-based programs and related facilities;
  - (e) offering specialized training to local health care professionals;
  - (f) reducing malnutrition and increasing food security by improving skills and practices in agriculture and horticulture;
  - (g) and providing construction and renovation services to local health care infrastructure, including hospitals, clinics and medical training facilities to improve surgical capabilities.
  
- (ii) To advance education through the provision of medical and surgical training to local health professionals and medical leadership development.

# MERCY SHIPS CANADA SOCIETY

## Notes to Financial Statements (continued)

Year ended December 31, 2020

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### 1. Significant accounting policies:

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook. The Society's significant accounting policies are as follows:

#### (a) Fund accounting:

Resources are classified for accounting and reporting purposes into the following funds:

- (i) Unrestricted fund accounts for the Society's fundraising, administrative and program activities. These funds are unrestricted resources available to the Society for immediate use.
- (ii) Invested in capital assets fund represents internally restricted net book value of all capital assets, less any related debt.

#### (b) Revenue recognition:

The Society follows the deferral method of accounting for general contributions which include donations and government grants.

Contributions that are unrestricted are recorded as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Restricted contributions are recognized as revenue in the year in which related expenditures are incurred.

#### (c) Capital assets:

Capital assets are recorded at cost less amortization and impairment. When conditions indicate that a capital asset is impaired, the net carrying amount of the capital asset is written down to the asset's fair value or replacement cost. Amortization is determined on a declining balance basis as follows:

Asset	Rate
Furniture and equipment	20%
Equipment under capital lease	20%

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**MERCY SHIPS CANADA SOCIETY**  
**Notes to Financial Statements (continued)**

Year ended December 31, 2020

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**1. Significant accounting policies (continued):**

(d) Use of estimates:

The preparation of the financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Items subject to such estimates and assumptions include amortization of capital assets, contributed services and allocation of expenses. These estimates are reviewed periodically and adjustments are made, as appropriate, in the statement of operations in the year they become known. Actual results could differ from those estimates.

(e) Allocation of expenses:

Certain management and administration expenditures are allocated to fundraising operational activities and charitable operational activities based on estimate of effort and resources used related to each area of activity shown in note 11.

(f) Contributed services:

Contributed services are recognized if the services received require specialized skills or certifications that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

**2. Accounts receivable:**

	2020	2019
General contributions receivable	\$ 102,808	\$ 178,764
Public service bodies' rebate receivable	7,207	20,096
	<b>\$ 110,015</b>	<b>\$ 198,860</b>

General contributions receivable consist of cash donations that were recognized by the Society in 2020, but were collected in the following year.

**MERCY SHIPS CANADA SOCIETY**  
**Notes to Financial Statements (continued)**

Year ended December 31, 2020

**3. Capital assets:**

			2020	2019
	Cost	Accumulated amortization	Net book value	Net book value
Furniture and equipment \$	62,402	\$ 55,228	\$ 7,174	\$ 11,095
Equipment under capital lease	6,500	4,104	2,396	2,995
	<b>\$ 68,902</b>	<b>\$ 59,332</b>	<b>\$ 9,570</b>	<b>\$ 14,090</b>

**4. Accounts payable and accrued liabilities:**

	2020	2019
Trade payables	\$ 86,303	\$ 249,001
Vacation and employee benefits payable	7,980	11,000
Severance payable	-	62,498
Government subsidies repayable	4,702	-
Government remittances payable	543	573
	<b>\$ 99,528</b>	<b>\$ 323,072</b>

**MERCY SHIPS CANADA SOCIETY**  
**Notes to Financial Statements (continued)**

Year ended December 31, 2020

**5. Deferred revenue:**

In 2019, the Society received a contribution of \$25,000 that must be used to purchase, install and test specialized laser equipment. By December 31, 2020, this contribution had been used for its intended purpose.

**6. Capital lease obligation:**

The Society has financed certain equipment by entering into capital leasing arrangements. Capital lease repayments are due as follows:

	2020	2019
2020	\$ -	\$ 2,153
2021	2,153	2,153
2022	1,076	1,076
Total minimum lease payments	3,229	5,382
Less amount representing interest at 23.8%	537	1,356
Present value of net minimum capital lease payments	2,692	4,026
Less current portion of obligations under capital lease	1,687	1,333
	<b>\$ 1,005</b>	<b>\$ 2,693</b>

Interest of \$820 (2019 - \$1,100) relating to capital lease obligations has been included in expenses.

**MERCY SHIPS CANADA SOCIETY**  
Notes to Financial Statements (continued)

Year ended December 31, 2020

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**7. Commitments:**

The Society rents office space that has a lease expiration date of April 30, 2024. The minimum annual lease payments are as follows:

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2021	\$	21,211
2022		21,539
2023		22,085
2024		7,435
	\$	<u>72,270</u>

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**8. Contributed services:**

Contributed services are measured at the fair value based on occupation rates from an independent external source. The amount of contributed services recognized as offsetting revenues and expenses on the Statement of Operations in the current year is \$471,088 (2019- \$1,269,762).

**9. Financial risks and concentration of risk:**

The Society initially measures its financial assets and financial liabilities at fair value. It subsequently measures all of its financial assets and liabilities at amortized cost, except for marketable securities that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statement of operations. The financial assets subsequently measured at amortized cost include cash and accounts receivable. The financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

**(a) Currency risk:**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Society's prepaid expenses and accounts payable and accrued liabilities are exposed to foreign exchange fluctuations. As at December 31, 2020, \$32,686 (2019 - \$nil) in prepaid expenses and \$45,056 (2019 - \$35,598) in accounts payable and accrued liabilities are denominated in US dollars and converted into Canadian dollars.

**MERCY SHIPS CANADA SOCIETY**  
**Notes to Financial Statements (continued)**

Year ended December 31, 2020

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**9. Financial risks and concentration of risk (continued):**

(b) Credit risk:

Credit risk is the risk of loss resulting from failure of a borrower to honour its financial or contractual obligation. The Society's main credit risks relate to its accounts receivable and prepaid expenses. It is management's opinion the Society is not exposed to significant credit risks arising from its financial instruments.

(c) Liquidity risk:

Liquidity risk is the risk that the Society does not have sufficient financial resources to meet obligations as they fall due, or can only obtain such resources at excessive cost. The risk arises from mismatches in timing of cash flows. Funding risk arises when the necessary liquidity to fund asset growth cannot be obtained at the expected terms when required. It is management's opinion the Society is not exposed to significant liquidity risks arising from its financial instruments.

(d) Impact of COVID-19:

Beginning March 2020, the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", has resulted in governments worldwide enacting emergency measures to contain the spread of the virus. Many governments have likewise declared that the COVID-19 outbreak in their jurisdictions constitutes an emergency. Reactions to the spread of COVID-19 have led to, among other things, significant restrictions on travel, business closures, quarantines and a general reduction in operational activities.

While these affects are expected to be temporary, the duration of the disruption and related financial impact cannot be reasonably estimated at this time. Given the unprecedented and pervasive impact of changing circumstances surrounding the COVID-19 pandemic, there is inherently more uncertainty as compared to prior periods.

In 2020, due to COVID-19, the Society adjusted field service in Senegal.

Other than as noted, there have been no changes to risk exposure in the last year.

**MERCY SHIPS CANADA SOCIETY**  
**Notes to Financial Statements (continued)**

Year ended December 31, 2020

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**10. Joint Programs Agreement:**

The Society has entered into a Joint Programs Agreement with Mercy Ships Global, an independent US non-profit religious corporation, whereby Mercy Ships Global provides services to the Society in furtherance of the charitable purposes of the Society. During the year, \$156,230 (2019 - \$304,417) was transferred through the Joint Programs Committee under the terms of the Agreement to Mercy Ships.

**11. Remuneration of employees:**

In 2020, the Society paid a total remuneration of \$88,252 (2019 - \$240,264) to one employee (2019 - two employee) whose remuneration, including salaries and benefits, was greater than \$75,000. The total remuneration paid includes severance and retiring allowances of nil (2019 - \$79,070).



**MERCY SHIPS CANADA SOCIETY**  
**Notes to Financial Statements (continued)**

Year ended December 31, 2020

**12. Expense allocation:**

2020	Fundraising Operational Activities	Charitable Operational Activities	Management and Administration	Total
Wages and benefits	31%	36%	33%	100%
Accounting and legal	27%	45%	28%	100%
Office and miscellaneous	40%	39%	21%	100%
Bank and collection fees	65%	35%	0%	100%
Occupancy costs	41%	37%	22%	100%
Travel	27%	27%	46%	100%
Postage and courier	41%	37%	22%	100%
Telephone and Internet	41%	37%	22%	100%
Insurance, licenses and dues	41%	37%	22%	100%
Interest on capital lease	41%	37%	22%	100%
Amortization	41%	37%	22%	100%

2020	Fundraising Operational Activities	Charitable Operational Activities	Management and Administration	Total
Wages and benefits	124,687	144,798	132,732	402,217
Accounting and legal	27,345	44,767	27,345	99,457
Office and miscellaneous	18,276	17,734	9,282	45,292
Bank and collection fees	29,258	15,482	-	44,740
Occupancy costs	15,265	13,810	8,249	37,324
Travel	3,914	3,914	6,834	14,662
Postage and courier	5,051	4,569	2,729	12,349
Telephone and internet	1,716	1,553	927	4,196
Insurance, licenses and dues	950	860	514	2,324
Interest on capital lease	335	304	181	820
Amortization	1,849	1,672	999	4,520
	228,646	249,463	189,792	667,901
Directly attributable costs	218,154	12,688	9,290	240,132
	446,800	262,151	199,082	908,033

**MERCY SHIPS CANADA SOCIETY**  
**Notes to Financial Statements (continued)**

Year ended December 31, 2020

**12. Expense allocation (continued):**

2019	Fundraising Operational Activities	Charitable Operational Activities	Management and Administration	Total
Wages and benefits	42%	25%	33%	100%
Accounting and legal	15%	70%	15%	100%
Office and miscellaneous	42%	32%	26%	100%
Bank and collection fees	76%	24%	0%	100%
Occupancy costs	42%	32%	26%	100%
Travel	57%	25%	18%	100%
Postage and courier	42%	32%	26%	100%
Telephone and Internet	42%	32%	26%	100%
Insurance, licenses and dues	42%	32%	26%	100%
Interest on capital lease	42%	32%	26%	100%
Amortization	42%	32%	26%	100%
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2019	Fundraising Operational Activities	Charitable Operational Activities	Management and Administration	Total
Wages and benefits	274,203	168,473	217,362	660,038
Accounting and legal	13,584	64,677	13,584	91,845
Office and miscellaneous	15,676	11,791	9,825	37,292
Bank and collection fees	51,992	16,070	-	68,062
Occupancy costs	19,061	14,338	11,947	45,346
Travel	21,834	9,382	6,892	38,108
Postage and courier	6,879	5,174	4,312	16,365
Telephone and internet	4,245	3,193	2,661	10,099
Insurance, licenses and dues	2,113	1,590	1,325	5,028
Interest on capital lease	463	348	290	1,101
Amortization	2,155	1,621	1,351	5,127
	412,205	296,657	269,549	978,411
Directly attributable costs	539,958	-	-	539,958
	952,163	296,657	269,549	1,518,369